

# See How NEST Stacks Up

**A smarter, more human approach to Integrated Facilities Management.** NEST combines powerful technology with real operational support—so your team can stop managing tickets and start driving results.



## The Problem

Most facilities platforms promise efficiency but leave your team doing the work.

- ⚙️ Limited customization
- ⚙️ Reactive support models
- ⚙️ Manual processes and approvals
- ⚙️ Disconnected financial visibility

## The NEST Difference

We don't just give you a platform—we become an extension of your team.

- ⚙️ 24/7 Operational Command Center
- ⚙️ Dedicated Account Management no turnover chaos
- ⚙️ Fully customizable platform with no tech fees
- ⚙️ Built-in FP&A partnership
- ⚙️ Automated workflows + payment processing



NEST Integrated Facilities Management unifies operational expertise and technology through NEST Facilitate to deliver measurable impact across every location.

# NEST vs. Stand-Alone CMMS Platforms



| CAPABILITY                   | NEST  | STAND-ALONE PLATFORMS                 |
|------------------------------|---|---------------------------------------|
| <b>Operational Support</b>   | 24/7 US-Based Command Center  | Limited or reactive support           |
| <b>Account Management</b>    | Dedicated, consistent team  | High turnover, inconsistent support   |
| <b>Customization</b>         | Fully configurable dashboards, workflows, data  | Rigid platform, limited customization |
| <b>Technology Fees</b>       | \$0 tech fees   | Subscription + add-ons                |
| <b>Work Order Management</b> | Fully managed + automated workflows   | Client-managed ("set it & forget it") |
| <b>Financial Visibility</b>  | Embedded FP&A partnership   | Basic reporting, manual analysis      |
| <b>Invoicing</b>             | Automated approvals & workflows   | Largely manual                        |
| <b>Mobile Experience</b>     | Built for usability & speed   | Mixed reviews                         |
| <b>Provider Matching</b>     | Intelligent matching using client-specific criteria, trade requirements, and vetted provider performance data | Marketplace-driven, less tailored     |

We don't just give you a platform—we become an extension of your team.

# Where NEST Wins

## 01 People-Powered Operations

NEST's Operational Command Center (24/7/365) ensures:

- Immediate triage and response
- Proactive issue management
- Continuous follow-up

Not just software, real operational execution.

## 02 Financial Planning & Analytics (FP&A)

We go beyond facilities:

- Align IFM spend with your actual business budget
- Collaborate with finance, sourcing, and ops teams
- Provide forecasting, projections, and insights

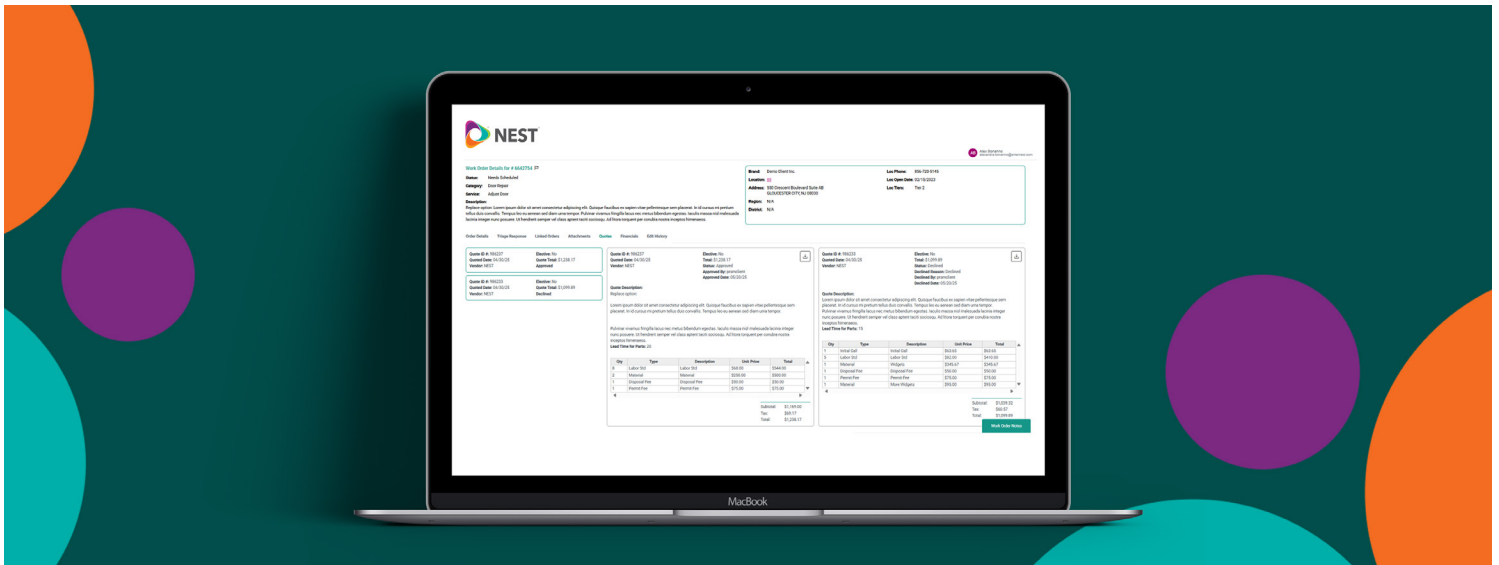
Most platforms track spend. NEST helps you control it.

## 03 Service Delivery that Actually Delivers

NEST's Operational Command Center (24/7/365) ensures:

- Immediate triage and response
- Proactive issue management
- Continuous follow-up

No dropped tickets. No guesswork.



## 04 True Customization (without the Price Tag)

## 05 Technology That Works for You

**Unlike competitors:**

- Custom dashboards
- Configurable workflows
- Tailored data + reporting
- Scalable to your organization

All included. No subscription or tech fees.

**NEST Facilitate includes:**

- Triage Module - prioritize and route issues instantly
- Workflow Module - automate processes end-to-end
- Notifications Module - customize real-time updates and visibility

Automation without losing control..

# What Makes Us Different

## NEST vs. "Set-It-and-Forget-It" Platforms



We don't leave you managing tickets. We manage them with you.



We don't charge for flexibility. We build around your needs.



We don't just report data. We help you act on it.

**NEST doesn't replace your team. We strengthen it.**